

RISE with SAP: A Buyer's Checklist

11 Points to Determine Ahead of Decision

RISE with SAP may offer a simplified path for an operational licensing model, aid in achieving business goals around next generation IT landscape for SAP, and could unify cost and business goals with the OpEx-based cost model.

Use these 11 points to start the conversation around RISE with SAP and if it is right for you, or what additional support and information you will need to proceed.

Business Strategy

- Quantify business benefits from RISE with SAP in terms of increased efficiency, scalability, and agility
- Understand the licensing implications of choosing RISE with SAP S/4HANA compared to a native tenant migration; identify the mix of licensing costs with service/product cost
- Understand the total cost of ownership of RISE with SAP over three years beyond licensing cost, adding in the service and maintenance cost

SAP and Enterprise IT Environment

- Have a clear understanding of the migration process, timeline, and roles and responsibilities
- Create a plan for data integration of any SaaS instance on cloud providers such as AWS, Azure, or GCP, and what tools or processes are available for secure and efficient data transfer between systems and the RISE with SAP platform
- Ensure non-SAP business applications and current ecosystem are compatible with the RISE with SAP platform (includes bolt-ons, SaaS data offerings from AWS, Azure, GCP, etc.)
- Determine the risks and potential disruptions related to non-SAP and third-party applications that need to be integrated with SAP on the Rise platform
- Identify and create a plan for applications that cannot be integrated with RISE with SAP; determine backup solution with MSP or identify alternate applications
- Understand and address the security and compliance considerations of migrating to RISE with SAP

Application Management and Continuous Modernization

- Understand the long-term maintenance and support requirements of the RISE with SAP platform
- Prepare for the level of SAP Basis support required for the RISE with SAP platform, and how it will be provided (in-house or MSP)



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