

# **Case Study**

## Industry

Food distribution

## **Headquarters**

San Antonio, Texas

#### **About Vilore Foods**

Vilore Foods is the exclusive importer, distributor, and marketer of leading Hispanic brands in the U.S. and Canada. Founded in 1982, Vilore Foods sought to modernize both their mission critical applications and cloud environment to support business growth.

### Challenge

Vilore Foods faced a significant technological pivot when required to migrate from their previous cloud service provider which was decommissioning their data centers. The migration needed to achieve minimal downtime and disruption while maintaining continuity of critical business operations. Additionally, an upgrade to SAP S/4HANA was an imperative to leverage enhanced functionalities including real-time analytics.

The dual challenge of migrating existing SAP systems to a new platform while upgrading to SAP S/4HANA required meticulous planning and flawless execution. "It was important that we modernize our enterprise workloads with zero disruption to the business," said Eduardo Valdes, IT Director of Vilore Foods. "As a lean team of eight, we sought a partner who had deep expertise in SAP and Microsoft Azure, and could provide secure, optimized ongoing management of our systems."

#### Solution

Vilore Foods chose Protera, a Microsoft AI Cloud Solution Partner with specializations in SAP on Azure, Windows Server and SQL Server Migration, Azure Virtual Desktop, Azure Networking, and DevOps on GitHub, to migrate and manage SAP systems and surrounding workloads to Microsoft Azure. The migration and comprehensive managed services would provide the availability segmentation, scalability, and open connectivity with third party cloud solutions the Vilore Foods team was looking for.

#### **Quick Stats**



**25**Systems Migrated



**50%** TCO Savings



**2X**Performance
Improvement

"Protera's expertise in SAP and Azure has enabled us to embrace innovative cloud technology such as AI and Microsoft CoPilot, positioning the company for future advancements."

-**Eduardo Valdes**, IT Director at Vilore Foods



#### **Results**

The migration of SAP and surrounding workloads was completed with zero downtime and without any disruption to Vilore Foods' daily operations, marking a seamless transition to a more robust and scalable cloud environment.

"The migration was flawless. Our users told me on Monday that nothing has changed," says Valdes. "That's the point!"

A critical component post migration was the ongoing management of SAP S/4HANA and additional enterprise workloads and cloud infrastructure, ensuring system are secure and continuously optimized with proactive communication from the Protera team. "With Protera's FinOps and cost governance services, I am aware of any deviation in cost, as well as provided proactive communication on ways to save resources," noted Valdes.



## **Key Outcomes**

The key outcomes for Vilore Foods include a 2X increase in performance due to enhanced scalability and infrastructure, significant cost savings of 50% from reduced reliance on physical data centers, and improved efficiency and insights through SAP integration on Microsoft Azure. Enhanced security and compliance are ensured by Protera's endpoint protection services, aligning with Microsoft's security frameworks. Additionally, Protera's proactive and knowledgeable global team has facilitated the adoption of innovative cloud technologies such as AI and Microsoft CoPilot, positioning Vilore Foods for future advancements.



Jumpstart your cloud modernization plan today.



