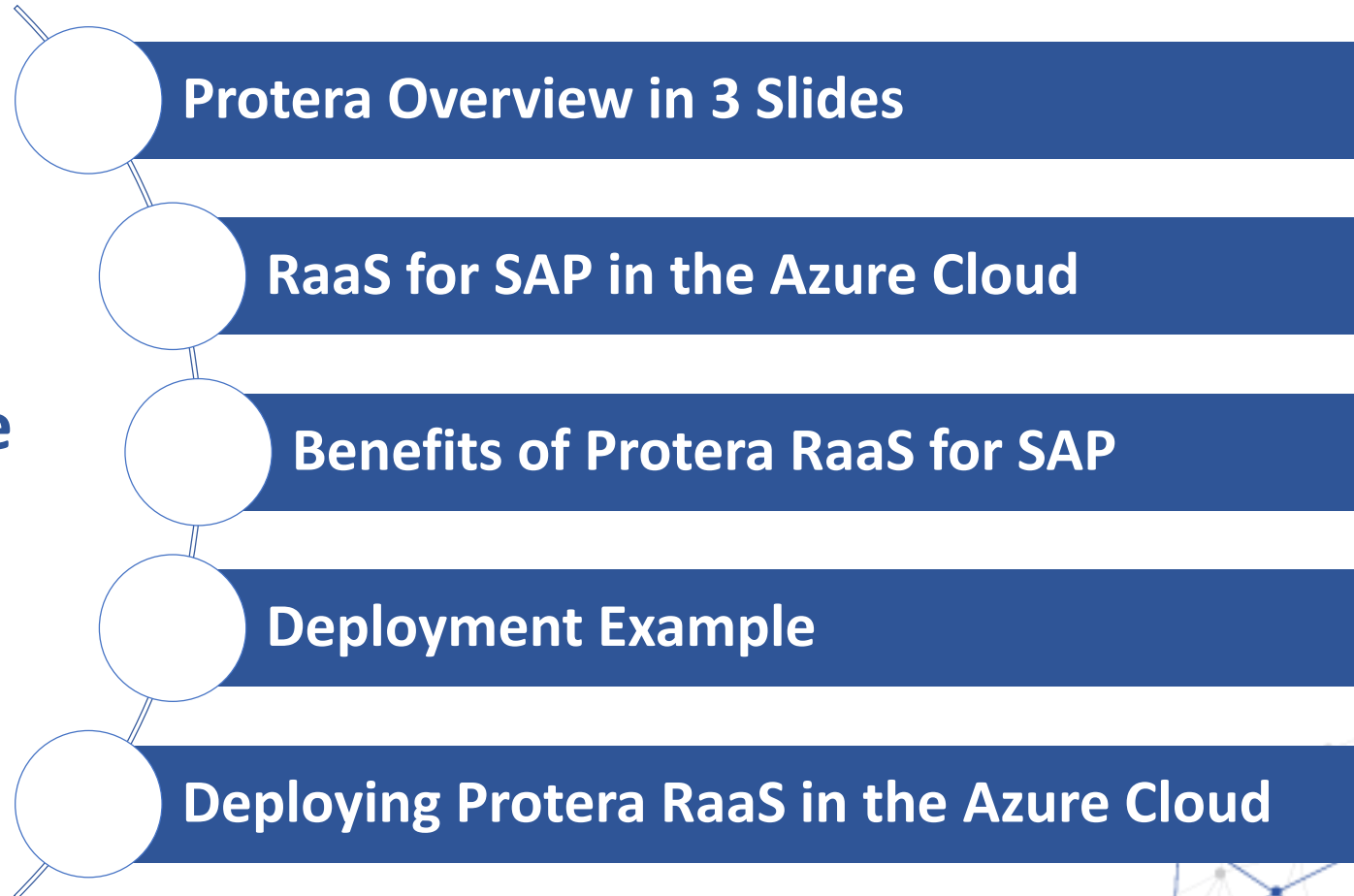


# Protera Recovery as a Service for SAP (RaaS for SAP)



# Protera - Overview

## Highlights

Cloud, hybrid Infrastructure and Enterprise Applications Managed Services for SAP Centric Organizations

- HQ: Chicago, IL
- Formed in: 1998
- Employees: 300+ (50+ in EMEA)
- Customers: 150+ across all industries and Geographies

## Locations

US, LatAm, EMEA, Asia



## Mission

Delivering personalized SAP and strategic enterprise packaged applications through hosted, cloud or hybrid based delivery models to companies seeking lower costs and higher reliability with zero risk.

## Certifications

**SAP®** Certified  
in Hosting Services

**SAP®** Certified  
in Mobile Operations Services

**SAP®** Certified  
in Cloud Services

**SAP®** Certified  
in SAP HANA® Operations Services

**SAP®** Certified  
in Application Management Services



## Services Platforms

### Protera AppCare

- Application Management and Hosting Services Platform
- Helpdesk, Monitoring, Change Mgmt, Incident Resolution
- Backup, DR, Patches Mgmt

### Protera FlexBridge

- SAP, Enterprise IT and Cloud Migration Automation Services

## Differentiators

- **500+** Successful Migrations
- **1,000+** Optimized SAP Systems Managed
- **50+** SAP HANA Engagements
- Cloud / Hosting Expertise
- **SAP** and **Cloud** Certifications
- **HANA** and **S/4HANA** Expertise
- **Strategic Partnerships** with SAP and Cloud Leaders

# Protera – Services Platforms

## Protera Services Platforms

*Experts, Processes, Tools, Products*

***Deployment***

***Operations***

### Protera FlexBridge

*IT Transformation Acceleration Platform  
for SAP, HANA, S/4 HANA, Enterprise  
Applications and Cloud deployments*

**SAP Migration Excellence  
Delivered on Demand**

### Protera AppCare

*Managed Infrastructure and Services  
Platform for SAP, SAP HANA, SAP S/4  
HANA, and Enterprise Applications*

**Operational IT Efficiency  
Delivered on Demand**

# Protera - References



- Existing SAP Customer. SAP Business Suite (ERP) on Windows/MS SQL
- Production in Traditional Data Centers
- **Protera Managed Hosting and AMS (Application Management Services)**
- **Protera RaaS in MSFT Azure**



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# Protera RaaS for SAP in Azure

**Continuous Replication  
to Azure**



**Fully Managed SAP  
Recovery Service**



**Metro and out of  
Region Azure Locations**



**Managed Data and  
Application Security**



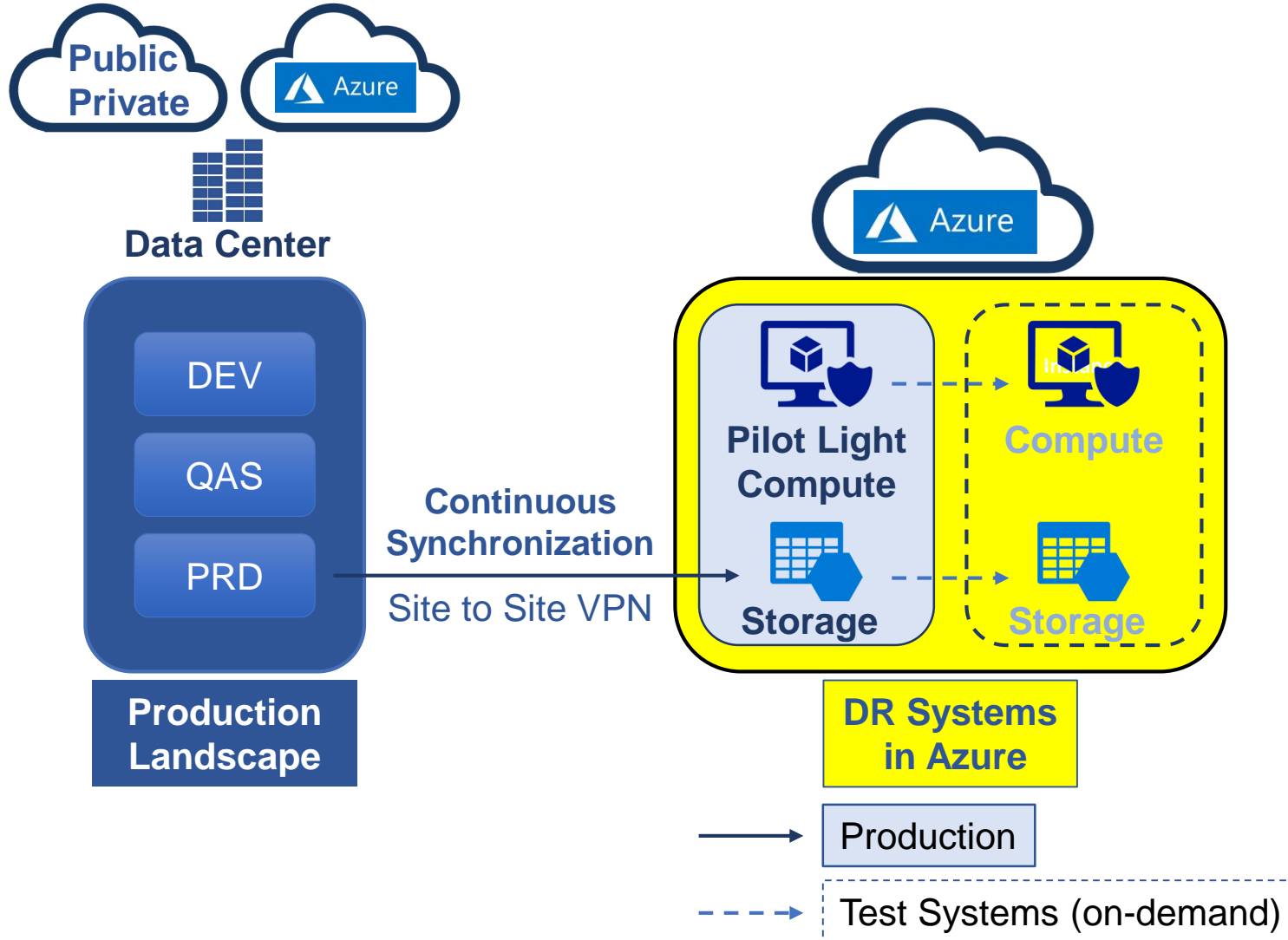
**Performance and Cost  
Optimized**



**All Inclusive Service  
Level Agreement**



# Protera RaaS for SAP in Azure



## Supported Configurations

SAP ECC	Windows	MS SQL
SAP BI	SUSE	Oracle
SAP BW	Red Hat	DB2
SAP HANA	Hyper-V	Sybase
SAP S/4 HANA	VMware	MaxDB
SAP BW/4HANA	Bare Metal	SAP HANA
....	....	....

## Key Timelines

### Production RaaS Timelines

- Non-Prod Deployment– 1 Week
- Production Deployment – 1 Month

### RaaS test systems Timelines

- Test Systems Creation - Hours
- Test Systems Activation - Hours



# Benefits of Protera RaaS for SAP



Non-Disruptive Deployment and Testing



Azure Secure



Performance and Cost Optimized



Heterogeneous, Flexible and Scalable

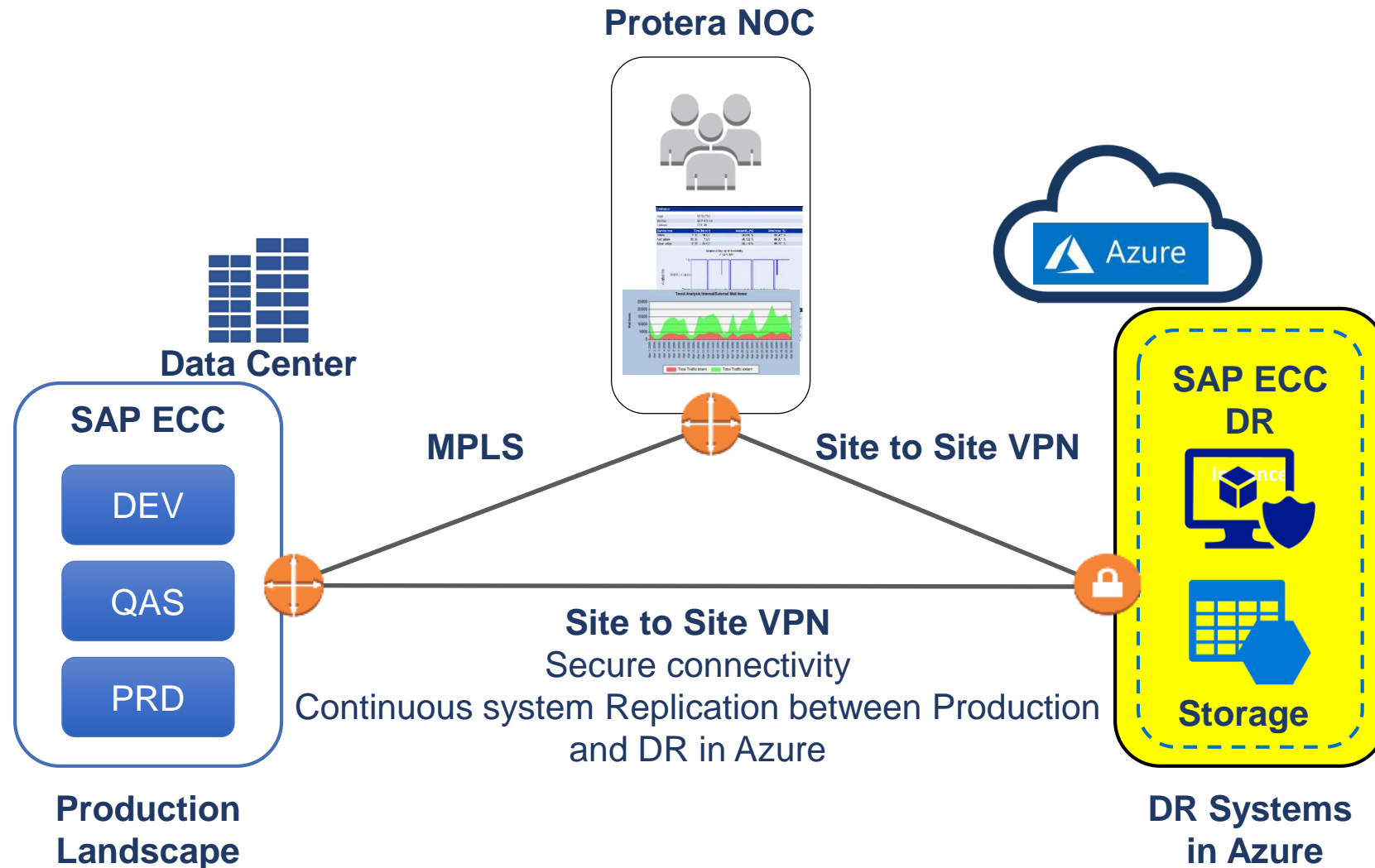


On-Demand System Copies in Azure



Fixed Cost Service Level Agreement

# Protera RaaS Deployment Example



Global Leader in  
manufacturing Pigment and  
Dispersion Chemical

- SAP ECC, SAP BO
- Windows / MS SQL
- Protera RaaS
- Deployment in 6 Weeks
- 80% Cost Savings over Previous DR Solution



# Deploying Protera RaaS in the Azure Cloud

**3** Production DR Systems Synchronization and Testing in 3 weeks

**2** Target Systems Design and Deployment in Azure

**1** Source Systems Analysis



Production Deployment in 3 weeks

No Production downtime or Disruption

Your Protera RaaS Solution, .... In 3 Simple Steps !



*Applications in the Cloud*

# Thank you!

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